NAVAIR
ORLANDO
TRAINING SYSTEMS DIVISION

Gov't/Industry IPT Meeting

1 December 2005 – Orange County Convention Center - Orlando, FL

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TRAINING SYSTEMS DIVISION

Agenda

Welcome	Charles Betterson	(9:00)
Opening Remarks	CAPT McCracken	(9:10)
PMTRASYS	Col Augustine	(9:15)

- Reorganization
- 2006 Events
- Training & Education Command Brief

Acquisition Template Comments	CAPT McCracken	(9:40)
SeaPort-E Update	Greg Dougherty	(9:50)
Small Business Overview	Argentina Thompson	(10:05)
Open Discussion Items	All	(10:15)
Closing Remarks	Charles Betterson	

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NAVAIR TSD/PEO STRI Small Business Program

FY05 Small Business Program Targets/Grades

Argentina V. Thompson
Deputy for Small Business

Dated 01 Dec 05

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Making the Grade

FY 05	Target	Actual	Grade
• Small Business	34.66%	30.73%	B
• Small Disadvantaged Bus.	10.57%	8.78%	B
• HUBZone Small Business	0.28%	0.45%	B
• Women-Owned Small Bus.	5.56%	5.14%	B
• Service-Disable Vet SB	0.28%	0.30%	B
• HBCU/MI	17.04%	17.48%	A

NAVAIR TSD Orlando FY 05 Grade = B

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Small Business Dollars

FY 05	Actual	Dollars	Grade
Total TSD	$2B		
Small Business	30.73%	$604M	B
Small Disadvantaged Bus.	8.78%	$172M	B
HUBZone Small Business	0.45%	$8.9M	B
Women-Owned Small Bus.	5.14%	$101M	B
Service-Disable Vet SB	0.30%	$5.9M	B
HBCU/MI	17.48%	$4.5M*	A

*Higher Education Institution $26M

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NAVAIR TSD Orlando
FY 06 Small Business Target

FY 06 Target

- **Small Business 34.69%**
- **Small Disadvantaged Bus. 10.75%**
- **HUBZone Small Business 0.28%**
- **Women-Owned Small Bus. 5.65%**
- **Service-Disable Vet SB 1.42%**
- **HBCU/MI 17.33%**

Small and Disadvantaged Business Utilization (SADBU)

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Open Discussions

Closing Remarks